



TO: All Gerber Sales Reps

DATE: February 10, 2011

FROM: Justin Laskowski

SUBJECT: APPROXIMATE LEAD TIME FOR NEW ORDERS BASED ON DATE OF CHICAGO ORDER ENTRY (TRANSIT TIME MUST BE ADDED TO ESTIMATE ARRIVAL DATE)

Vitreous China & Cast Iron

Current lead time for **new** orders is 2 weeks (except for the items listed below).

Product	Description	Lead Time	Closest Available Substitute
12-881-CH	Maxwell S-Rim Lav 19"Round 1-Hole White Trapezoid Ctn	6 weeks	
12-884-09	Maxwell S-Rim Lav 19"Round 4"CC Biscuit Heavyweight Ctn	6 weeks	
12-904	Cast Iron Self-Back Lav 20"X18" 4"CC	6 weeks	
21-017-09	Maxwell One-Piece Elongated 12" Rough-in Biscuit	6 weeks	
21-162	Maxwell SE/LX/Dual Flush Elongated Bowl White	6 weeks	
21-375	Ultra Flush ADA Elongated Bowl Back Outlet White	6 weeks	
21-852-25	Avalanche 1.6gpf Round Front Bowl Bone	6 weeks	
21-928-09	Maxwell 1.28 ADA Elongated Bowl Biscuit	6 weeks	
21-962-09	Maxwell 1.28 Elongated Bowl Biscuit	6 weeks	
25-033	Northpoint 1.28gpf Wall Hung Top Spud Bowl Elongated White	6 weeks	
25-038	Northpoint 1.28gpf Wall Hung Back Spud Bowl Elongated White	7 weeks	
25-733	Northpoint 1.28gpf ADA Elongated Top Spud Bowl White	4 weeks	
25-820	1.6gpf Round Front Top Spud Bowl 1-1/2" Spud 10" Rough-in	6 weeks	
25-833	Northpoint 1.28gpf Elongated Top Spud Bowl White	4 weeks	
28-174	Maxwell SE 1.6gpf Tank 14" Rough-in White	8 weeks	
28-175	Maxwell SE 1.6gpf Tank 10" Rough-in White	6 weeks	
28-895-09	Avalanche 1.6gpf Tank 10" Rough-in Biscuit	3 weeks	
28-990-09	Maxwell 1.28gpf Tank 12" Rough-in Biscuit	6 weeks	
28-990-97	Maxwell 1.28gpf Tank RH Lvr 12" Rough-in White	6 weeks	
28-994	Maxwell 1.28gpf Tank 14" Rough-in White	8 weeks	
28-995	Maxwell 1.28gpf Tank 10" Rough-in White	6 weeks	
DF-28-380-97	Ultra DualFlush Tank 12" Rough-in RH White	6 weeks	
HE-21-828-25	Avalanche/Viper 1.28 ADA Elongated Bowl Bone	12 weeks	
HE-21-862	Avalanche/Viper 1.28 Elongated Bowl White	8 weeks	
HE-28-590	Viper 1.28 Tank 12" Rough-in White	12 weeks	
HE-28-590-09	Viper 1.28 Tank 12" Rough-in Biscuit	12 weeks	
HE-28-590-97	Viper 1.28 Tank w/RH Lever 12" Rough-in White	12 weeks	
HE-28-594	Viper 1.28 Gpf Tank 14" Rough-in White	14 weeks	
HE-28-595	Viper 1.28 Tank 10" Rough-in White	14 weeks	
HE28-890-97	Avalanche 1.28 Tank w/RH Lever 12" Rough-in White	6 weeks	

PIECE COUNT FOR TRAPEZOID CARTON LAVS

All 12-834-CH (Maxwell 20" X 17" oval drop-in lavatory in trapezoid carton) and 12-884-CH (Maxwell 19" round drop- in lavatory) series count as 1/2 piece toward 300 piece pool truckload or 900 piece full truckload orders.